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NAME

This is an abridged prospectus containing salient features of the Red Herring Prospectus of Esconet Technologies Limited dated February 10, 2024 filed with the Registrar of Companies, Delhi (the "RHP" or "Red Herring Prospectus"). You are encouraged to read greater details available in the RHP, which is available at website of Company at https://www.esc.co.in/ or at website of BRLM at www.cevindia.com or at website of NSE at https://www.nseindia.com/ or expected to be available on the SEBI website at www.sebi.gov.in. Unless otherwise specified all capitalised terms used herein and not specifically defined bear the same meaning as ascribed to them in the RHP.

THIS ABRIDGED PROSPECTUS CONSISTS OF FOUR PAGES OF BID CUM APPLICATION FORM ALONG WITH INSTRUCTIONS AND TEN PAGES OF ABRIDGED PROSPECTUS. PLEASE ENSURE THAT YOU HAVE RECEIVED ALL THE PAGES

TYPE Number of shares offered / amount in ₹ WACA in ₹ per equity share



ESCONET TECHNOLOGIES LIMITED

Corporate Identity Number: U62099DL2012PLC233739; Date of Incorporation: March 30, 2012

| Registered Office | Contact Person | Email and Telephone | Website |
|---------------------------------------|----------------------------------|----------------------------|------------------------|
| D-147 Okhla Industrial Area Phase 1, | Mr. Rajnish Pandey, Company | Email: cs@esc.co.in | https://www.esc.co.in/ |
| South Delhi, New Delhi, India, 110020 | Secretary and Compliance Officer | Tel: +91 9311881642 | |

THE PROMOTERS OF OUR COMPANY ARE MR. MR. SANTOSH KUMAR AGRAWAL, MR. SUNIL KUMAR AGRAWAL AND MR. VINEET AGRAWAL

| Type of | Fresh Issue | Offer | Total Issue | Issue Under | Share Reserva | tion among QI | В, |
|---------|-----------------|----------|----------------|-------------------------|---------------------------|----------------|----------------|
| Issue | Size | For Sale | Size | 229(1)/229(2) | NII | & RII | |
| Fresh | 33,60,000 | Nil | 33,60,000 | The Issue is being made | | NIB | RIB |
| Issue | Equity Shares | | Equity | pursuant to Regulation | not more than 50% of the | not less than | not less than |
| | aggregating | | Snares | 229(2) of the SEBI ICDR | Issue Size i.e 15,90,400 | 15% of the | 35% of the |
| | to ₹ [•] Lakhs. | | aggregating | Regulations 2018. | (Including Anchor portion | issue Size i.e | issue size i.e |
| | | | to ₹ [•] Lakhs | | of 9,53,600) | 4,78,400 | 11,15,200 |

These equity shares are proposed to be listed on Emerge platform of National Stock Exchange of India Limited ("NSE Emerge") and the Designated Stock Exchange will be the National Stock Exchange of India Limited.

Details of OFS by Promoter(s)/Promoter Group/Other Selling Shareholders

| IVANIE | IIIL | Number of shares offered / amount in \ | WACA III \ per equity share | |
|---|---------------------|--|-----------------------------|--|
| | | NIL | | |
| PRI | CE BAND, MININ | MUM BID LOT & INDICATIVE TIMELIN | ES | |
| Price Band* | | ₹ 80/- to ₹ 84/- Per Equity Share of Face value of Rs. 10/- each. For details of price band, please refer to Pre-Issue Advertisement which will be published on February 13, 2024 in all editions of Financial Express (a widely circulated English national daily newspaper), all editions of Jansatta (a widely circulated Hindi national daily newspaper), (Hindi being the regional language of Delhi, where our Registered Office of our company is located). | | |
| Minimum Bid Lot Size* | | 1,600 Equity Shares and in multiples of 1,600 Equity Shares thereafter. For details of minimum bid lot size, please refer to Pre-Issue Advertisement which will be published on February 13, 2024 in all editions of Financial Express (a widely circulated English national daily newspaper), all editions of Jansatta (a widely circulated Hindi national daily newspaper), (Hindi being the regional language of Delhi, where our Registered Office of our company is located). | | |
| Anchor Investor Portion Offer Opens | /Closes | Thursday, February 15, 2024 | | |
| Bid/Issue Open On | | Friday, February 16, 2024 | | |
| Bid/Closes Open On | | Tuesday, February 20, 2024 | | |
| Finalization of Basis of Allotment was Stock Exchange | th the Designated | On or about Wednesday, February 21, 2024 | | |
| Initiation of Refunds/unblocking of f Account | unds from ASBA | On or about Thursday, February 22, 2024 | | |
| Credit of Equity Shares to Demat Ac | counts of Allottees | On or about Thursday, February 22, 2024 | | |
| Commencement of trading of the Eq Stock Exchange | uity Shares on the | On or about Friday, February 23, 2024 | | |

The Company may consider participation by Anchor Investor. The Anchor Investor shall Bid during the Anchor Investor Bidding Period, i.e., one Working Day prior to the Bid Opening Date.

Further for Basis of Issue Price, please refer page 86 of the RHP.

Details of WACA of all shares transacted over the trailing twelve months from the date of RHP.

| Period | Name of Promoter | Weighted Average | Upper End of the | Range of acquisition |
|----------------------------|---------------------------|---------------------|-------------------|------------------------|
| | | Cost of Acquisition | Price Band is 'X' | price Lowest Price- |
| | | (in Rs.) | times the WACA | Highest Price (in Rs.) |
| Trailing Twelve Month from | Mr. Santosh Kumar Agrawal | 0.00 | Nil | Rs. 0.00 – Rs. 10.00 |
| the date of RHP | Mr. Sunil Kumar Agrawal | 0.10 | 840 times | Rs. 0.00 – Rs. 321.00 |
| | Mr. Vineet Agrawal | 29.18 | 2.88 times | Rs. 0.00 – Rs. 321.00 |

WACA: Weighted Average Cost of Acquisition is calculated on fully diluted basis for the trailing twelve months from the date of RHP.

RISK IN RELATION TO THE FIRST ISSUE

This being the first public issue of Equity Shares, there has been no formal market for the Equity Shares. The face value of the Equity Shares is ₹ 10 per Equity Share. The Floor Price, the Cap Price and the Offer Price (as determined by our Company in consultation with the BRLM), on the basis of the assessment of market demand for the Equity Shares by way of the book building process, as stated in "Basis for Issue Price" beginning on page 86, should not be considered to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 27 of the Red Herring Prospectus.

PROCEDURE

You may obtain a physical copy of the Bid-cum-Application Form and the RHP from the Stock Exchange, Registrar to the Issue, Registrar and Share Transfer Agents ("RTAs"), Collecting Depository Participants ("CDPs"), Registered Brokers, Underwriters, Bankers to the Issue, Investors' Associations or Self Certified Syndicate Banks ("SCSBs").

If you wish to know about processes and procedures applicable to this issue, you may request for a copy of the RHP and/or the General Information Document (GID) from the BRLM or may download from its website at www.ccvindia.com or download it from the website of Company at https://www.esc.co.in/ or website of NSE at www.nseindia.com or expected to be available on the SEBI website at www. sebi.gov.in.

| | PRICE INFORMATION OF BRLM | | | | | | |
|-----|---|-----------------|-------------------------|--|--------------------|--|--|
| Sr. | Issue Name | Name of BRLM | +/- % change in closing | % change in closing price, [+/- % change in closing benchmark] | | | |
| No. | | | 30th calendar day | 90th calendar day | 180th calendar day | | |
| | | | from listing | from listing | from listing | | |
| 1. | Shish Industries Limited | | -3.33% [-0.68%] | -10.00% [3.33%] | -9.00% [7.03%] | | |
| 2. | Ratnabhumi Developers Limited | | -30.83% [4.05%] | -41.67% [1.77%] | -30.00% [7.36%] | | |
| 3. | Touchwood Entertainment Limited | | 81.13% [4.35%] | -10.00% [-2.73%] | 34.38% [2.59%] | | |
| 4. | SMVD Poly Pack Limited | | -22.18% [5.11%] | -44.91% [-3.8%] | -58.18% [2.26%] | | |
| 5. | Narmada Agrobase Limited | | -3.13% [0.29%] | -12.03% [2.22%] | -23.44% [0.18%] | | |
| 6. | Rudrabhishek Enterprises Limited | | 0.00% [3.72%] | 0.12% [-7.11%] | 17.93% [-1.49%] | | |
| 7. | Rajnandini Metal Limited | | -2.31% [2.42%] | -2.31% [3.67%] | 0.38% [12.74%] | | |
| 8. | Nupur Recyclers Limited | Corporate | 313.00% [3.66%] | 169.58% [1.47%] | 219.17% [-7.98%] | | |
| 9. | Uma Exports Limited | CapitalVentures | -8.68% [-6.96%] | -24.49% [-9.35%] | -29.78% [-1.96%] | | |
| 10. | Annapurna Swadisht Limited | Private Limited | 118.07% [4.29%] | 80.57% [4.63%] | 151.57% [-0.37%] | | |
| 11. | Swastik Pipe Limited | | -13.30% [7.16%] | 0.95% [4.62%] | -19.30% [2.92%] | | |
| 12. | Phantom Digital Effects Limited | | 186.53% [4.16%] | 138.89% [3.02%] | 143.37% [0.24%] | | |
| 13. | Droneacharya Aerial Innovations Limited | | 231.57% [1.30%] | 133.43% [-3.21%] | 226.20% [6.15%] | | |
| 14. | Crayons Advertising Limited | | 143.23% [3.53%] | 141.69% [3.88%] | 147.08% [7.67%] | | |
| 15. | Oriana Power Limited | | 188.42% [2.02] | 168.26% [-0.17%] | 623.43% [12.88] | | |
| 16. | Rockingdeals Circular Economy Limited(*1) | | 144.75% [7.99%] | NA | NA | | |
| 17. | Accent Microcell Limited (*1) | | 116.57% [2.99%] | NA | NA | | |

Notes:

Further, the Listing date of RockingDeals Circular Economy Limited is November 30, 2023 and the Listing date of Accent Microcell is December 15, 2023. Since both these companies have not completed its 90 and 180 Calander days. Hence, the information for the same has been kept blank

| Book Running Lead Manager | CORPORATE CAPITALVENTURES PRIVATE LIMITED |
|--|---|
| | B-1/E-13, First Floor Mohan Cooperative Industrial Estate, Mathura Road, New Delhi 110044, |
| | Tel: +91 11-41824066; |
| | Email: smeipo@ccvindia.com |
| | Investor Grievances Email id- investor@ccvindia.com |
| | Website: www.ccvindia.com |
| | SEBI Registration: INM000012276 |
| | Validity: Permanent |
| | Contact Person: Mrs. Harpreet Parashar |
| Registrar to the Issue | SKYLINE FINANCIAL SERVICES PRIVATE LIMITED |
| | D-153 A, 1st Floor, Okhla Industrial Area, Phase - I, New Delhi-110020 |
| | Tel No. : +91- 11-40450193-197; |
| | Fax No.: +91-11-26812683 |
| | E-mail: ipo@skylinerta.com |
| | Investor Grievances Email id- grievances@skylinerta.com |
| | Website: http://www.skylinerta.com/ |
| | SEBI Registration No.: INR000003241 |
| | Contact Person: Mr. Anuj Rana |
| Market Maker or Syndicate | S S Corporate Securities Limited |
| Member | Address: 3 rd Floor, D-Block, NDM-2 Netaji Subhash Place, Pitampura, Delhi-110034 |
| | Tel: 011-47003600 |
| | Email id: harshit@sscorporate.com |
| | Website: www.sscorporate.com |
| | SEBI Registration No.: INZ000219533 |
| | Contact Person: Mr. Harshit Singhal |
| Statutory Auditors | M/s Goel Mintri & Associates, Chartered Accountants, having FRN 013211N. |
| Peer Review Auditor | M/s Goel Mintri & Associates, Chartered Accountants, having FRN 013211N |
| Name of Credit Rating Agency | Not Applicable |
| and the rating or grading | |
| obtained, if any | |
| Name of Debenture Trustee | Not Applicable |
| Self Certified Syndicate Banks | The banks registered with SEBI, offering services: a list of which is available on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes |
| Non-Syndicate Registered | Bidders can submit ASBA Forms in the Issue using the stock broker network of the stock exchange, |
| Brokers | i.e. through the Registered Brokers at the Broker Centers. The list of the Registered Brokers, including |
| | details such as postal address, telephone number and e-mail address, is provided on the websites of the |
| | Stock Exchanges at www.nseindia.com or any such websites of the Stock Exchange, as updated from time |
| | to time. For further details, see section titled "Issue Procedure" beginning at page no 314 of the RHP. |
| Details regarding website | The list of is available at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes |
| address(es)/ link(s) from which the investor can obtain list of | |
| registrars to issue and share | |
| transfer agents, depository | |
| participants and stock brokers | |
| who can accept application from | |
| investor (as applicable) | |

| | | | PROMOTER OF OUR COMPANY |
|-----|---------------------------------|---------------|--|
| Sr. | Name | Individual/ | Experience and Educational Qualification/Corporate Information |
| No. | | Corporate/HUF | |
| 1. | Mr. Santosh Kumar Agrawal | Individual | Mr. Santosh Kumar Agrawal, aged 54 years, is the promoter and chairman cum Managing Director of our company. He was originally appointed on the Board on March 30, 2012 (Since inception). He has founded Esconet Technologies Limited in 2012. He holds two degrees in Commerce and Master of Business Administration, Information Technology from Guru Ghasidas University. He is a second-generation entrepreneur who began his IT journey in 2003 with Electro Sales Corporation, trading in hardware and software. Rooted in strong trust and values, he transformed the business in 2012 to Esconet Technologies, focusing on IT solutions, cloud computing, and fostering long-lasting relationships with clients. Permanent Account Number: AFNPA6347N |
| 2. | Mr. Sunil Kumar Agrawal | Individual | Mr. Sunil Kumar Agrawal, aged 45 years, is the promoter and Whole Time Director of our company. He was originally appointed on the Board on March 30, 2012 (Since inception). He has founded Esconet Technologies Limited in 2012. He holds two degrees in Commerce and Bachelor of Laws (LLB) from Guru Ghasidas University. Sunil Agrawal, a second-generation entrepreneur embarked on his IT journey in 1998 with Electro Sales Corporation, specializing in hardware and software trading. As a commerce and law graduate with an innate knack for mechanical engineering and IT hardware, Sunil's innovative approach to technology was evident from the start. Permanent Account Number: AFLPA0318R |
| 3. | Mr. Vineet Agrawal | Individual | Mr. Vineet Agrawal, aged 27 years, is a dynamic and ambitious third-generation entrepreneur, currently serving as the promoter and Whole Time Director of Esconet Technologies Ltd. With a keen aptitude for learning and a robust work ethic, he has quickly distinguished himself in the fields of sales and marketing. As a fast learner and a hardworking executor, Agrawal's dedication to excellence is evident in his approach to his role within the company. His youthful energy and innovative thinking promise a bright future for both himself and Esconet Technologies. His leadership is expected to contribute significantly to the growth and success of the company in the and services sector. IT Infrastructure solution sales and service sector. Mr. Vineet Agarwal is the visionary behind ZeaCloud Services, serving as its Promoter. The inception of ZeaCloud Services stems from his innovative idea to establish a company dedicated to providing cloud services to its clients. Permanent Account Number: BVUPA9782M |

OUR BUSINESS OVERVIEW AND STRATEGY

Business Overview:

Esconet Technologies Private Limited, founded in 2012, is engaged in the business of meeting a wide range of IT requirements such as high-performance supercomputing solutions, data centre facilities, encompassing storage servers, network security, virtualization, and data protection. Our comprehensive solutions cater to the needs of SMEs, large enterprises, and public sector clients. Furthermore, Esconet extend its capabilities into the cloud services domain through its wholly owned subsidiary, ZeaCloud Services, ensuring that our clients have access to cutting-edge technology and a seamless IT infrastructure experience.

Throughout this journey, Esconet has garnered not only experience but also the pool of clientele base of private and public sector organizations mentioned below. This positive evolution showcases our commitment to excellence, innovation, and comprehensive client support. As a trusted partner, we are delivering not just solutions, but tailored strategies that empower our clients to thrive in the rapidly evolving landscape of technology.

- Ministry of Defence
- National Informatics Centre-MeitY
- National Informatics Centre Services Inc. MeitY
- Indian Institute of Technology
- Indraprastha Institute of Technology Limited
- Bharat Electronics Limited
- Oil & Natural Gas Commission Limited
- Engineers India Limited
- Hindustan National Glass & Industries Limited & many more.

Recognizing the demand in the Indian market, Esconet introduced its brand, HexaData, specializing in high-performance Servers, Workstations, and storage systems. Additionally, Esconet's strategic collaboration with NVIDIA has resulted our growth in the Artificial Intelligence (AI) and Machine Learning (ML) domain, enhancing our servers and workstations.

For detailed information on the business of our Company please refer to "Our Business" beginning on page numbers 112 of the Red Herring Prospectus.

OUR PRODUCT PORTFOLIO

1. On the basis of Computer Systems

a) Super Computers

Here are the types of supercomputers:

- ➤ Hexadata GPU Server: GKGAN1412A0010
- ► Hexadata Workstation HD- SW200A Version: ROME: G2FSYR007332, G2FSYR007331.
- ► Hexadata Compute System: FCS0R8000344 ,FCS0R8000343 , FCS0R8000338.
- ➤ Hexadata: H100 DGX

b) Servers

The company offers various types of Servers under its own brandname Hexadata which are mentioned below:

- ➤ High Density Servers
- Pedestal Servers
- > Rackmount Servers
- ➤ Multi GPGPU Servers
- ➤ Liquid Cooling Server
- > Hexadata Mini

2. On the basis of Data Storage and Management

a) Data Storage Solutions

Types of Data Storage Solutions company provide

- > Software-Defined Storage
- > File and Object Storage
- b) Data Backup Solutions
- c) Automated Disaster Recovery Solutions

OUR SERVICES PORTFOLIO

- 1. Disaster Recovery as a Service
- 2. Private Cloud
- 3. Managed Cloud Services
- 4. Desktop as a Service

Geographies Served:

For details, refer "Our Business" on page 140 of the RHP.

Key Performance Indicators:

For details, refer "Restated Standalone Statement of Mandatory Accounting Ratios" On page 88 of the RHP.

Industries Served:

For details, refer "Marque Clients" on page 137 of the RHP.

Revenue Bifurcation:

For details, refer "Revenue Bifurcation" on page 142 of the RHP.

Intellectual Property:

For details, refer "Intellectual Property" on page 148 of the RHP.

Market Share: Not Ascertainable

Manufacturing plant, if any: We do not have any manufacturing plant.

Employee Strength: We have strength of 47 employees in various departments.

For details, refer "Human Resource" on page 144 of the RHP.

| | BOARD OF DIRECTORS | | | | | |
|-----|----------------------|-----------------------|--|---|--|--|
| Sr. | Name | Designation | Experience and Educational Qualification | Other Directorships | | |
| No. | | | | | | |
| 1. | Mr. Santosh Kumar | Chairman and | Educational Qualifications of Mr. Santosh Kumr Agrawal are: | Indian Limited Liability Partnership (LLP) | | |
| | Agrawal | Managing | Bachelor in Commerce (B.COM) from Guru Ghasidas | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | | |
| | | Director | University, Bilaspur (M.P) | Indian Hindu Undivided Family | | |
| | | | Masters in Business Administration | (HUF) | | |
| | | | (MBA) from Global Institute of Management & Technology | 1. Shyamlal Agrawal (H.U.F.) | | |
| | | | Experience: He has almost 20 years of experience in IT industry. | | | |
| 2. | Mr. Sunil | Whole Time | Educational Qualifications of Mr. Sunil Kumar Agrawal are: | Indian Private Limited Companies | | |
| | Kumar Agrawal | Director | Bachelor of Commerce (B.Com.), Accounting and Taxation | | | |
| | Agiawai | | from Guru Ghasidas University, Bilaspur, (M.P). | Limited. | | |
| | | | Bachelor of Laws (LLB) from Guru | Indian Limited Liability Partnerships (LLP) | | |
| | | | Ghasidas University, Bilaspur, (M.P) | 1. Abro Intrade LLP | | |
| | | | Experience: He has almost 20 years of experience in IT industry. | Indian Hindu Undivided Family | | |
| | | | | 1. Shyamlal Agrawal (H.U.F.) | | |
| 3. | Mr. Vineet | Whole Time | Educational Qualification of Mr. Vineet Agrawal is: | Indian Private Limited Company | | |
| | Agrawal | Director | Pursuing Bachelor in Computer Application (BCA) from Amity University | 1. Zeacloud Services Private Limited | | |
| 4. | Mr. Mukesh | Non- | Educational Qualifications of Mr. Mukesh Chand Jain | Indian Public Limited Company | | |
| | Chand Jain | Executive | are: | 1. Sail Jagadishpur Power Plant | | |
| | | Independent | ➤ Bachelor of commerce (B.com) from Delhi University | Limited | | |
| | | Director | ➤ Bachelor of Laws (LLB) from Delhi University | | | |
| | | | Company Secretary from Institute of Company Secretaries of India (ICSI) | | | |
| | | | Cost Accountant from Institute of Cost Accountants of India (ICMAI) | | | |
| | | | Insolvency Professional and Registered Valuer registered with Insolvency and Bankruptcy Board of India (IBBI) | | | |
| | | | Experience: He has a 32 Years of experience in various capacities in Corporate Finance and Corporate Law. | | | |
| 5. | Mr. Gaurav | Non- | Educational Qualifications of Mr. Gaurav Gupta are: | Indian Private Limited Company | | |
| | Gupta | Executive Independent | Bachelor of Science (B.Sc.) from Jai | 1. Karnodakshayi Private Limited | | |
| | | Director | Narain Vyas University- Jodhpur, Rajasthan, India | 2. Tale Scale Networks Private Limited | | |
| | | Director | 'O' Level Diploma Certificate CourseOne Year Comprehensive Program in Computer Science- 2002 from Departmet of Electronics, Govt. of India | 3. Fluidech IT Services Private Limited | | |
| | | | Experience: He has a rich experience of almost 23 years in IT and software industry. | | | |
| 6. | Mrs. Ashi | Non- | Educational Qualification of Mrs. Ashi Jain: | NIL | | |
| | Jain | Executive | B.Com. (Pass) from St.John's College | | | |
| | | Independent | Dr.B R Ambedkar University, Agra in the year 2008. | | | |
| | | Director | M.Com (Accounts &Law) from St.John's College, Dr.B R Ambedkar University, Agra in 2010. | | | |
| | | | Company Secretary from Institute of Company Secretaries of India (ICSI) | | | |
| | | | Experience: She has rich experience of almost 8 years as practicing Company Secretary. | | | |
| | | | | | | |

For further details in relation to our Board of Directors, see "Our Management" beginning on page 163 of the RHP.

OBJECT OF THE ISSUE

We intend to utilize the Proceeds of the Issue, after deducting the Issue related expenses, as estimated to be ₹ [•] Lakhs (the "Net Proceeds"). Our Company proposes to utilize the Net Proceeds from the Issue towards the following objects:

- Working capital requirement of our company "Esconet Technologies Limited";
- Investment in Wholly Owned Subsidiary, viz. "Zeacloud Services Private Limited", to fund its capital expenditure expenses. 2.
- General Corporate Expenses. 3.

Schedule of implementation of the object and progress

Following is the estimated schedule of implementation of the utilisation of Issue Proceeds that we expect to utilize or invest:

| S. | Particulars | Total | Amount to be | Amount | Estimated | Estimated | Estimated |
|----|------------------------|-----------|---------------|--------------|--------------------|--------------------|--------------------|
| No | | Estimated | funded from | already | Utilization of Net | Utilization of Net | Utilization of Net |
| | | Cost | the Net Issue | deployed | Proceeds (₹ in | Proceeds (₹ in | Proceeds (₹ in |
| | | | Proceeds | (₹ in Lakhs) | Lakhs) (Jan 2024 | Lakhs) (April 2024 | Lakhs) (July 2024 |
| | | | (₹ in Lakhs) | | to March 2024) | to June 2024) * | to Sep 2024) * |
| 1. | Utilisation of Working | 1600.00 | 1600.00 | - | 620.00 | 330.00 | 330.00 |
| | Capital* | | | | | | |
| 2. | Funding of Capital | 250.00 | 250.00 | - | 135.00 | 115.00 | - |
| | Expenditure | | | | | | |
| | Requirement of | | | | | | |
| | our Wholly Owned | | | | | | |
| | Subsidiary viz. | | | | | | |
| | "Zeacloud Services | | | | | | |
| | Private Limited" * | | | | | | |

^{*}Note:

The company intends to use the amount in the relevant quarters as mentioned above. However, the utilization of the issue proceeds may get delayed due to external factors. Therefore, if our Company is unable to utilize any portion of the Net Proceeds towards the Object, as per the estimated schedule of deployment specified above; our Company will deploy the Net issue Proceeds in the subsequent quarters.

Means of Finance: The fund requirements for all objects are proposed to be entirely funded from the Net Proceeds. Accordingly, we confirm that there is no requirement for us to make firm arrangements of finance through verifiable means towards 75% of the stated means of finance.

Details and reasons for non-deployment or delay in deployment of proceeds or changes in utilization of issue proceeds of past public issues / rights issues, if any, of the Company in the preceding 10 years: Not Applicable

Terms of Issuance of Convertible Security, if any: Not Applicable

Name of Monitoring Agency: As the net proceeds of the Issue will be less than ₹10,000 lakhs, under the SEBI ICDR Regulations, it is not required that a monitoring agency be appointed by our Company.

Shareholding Pattern as on the date of the RHP:

| Category of shareholder | Number of fully paid-up equity shares held | Shareholding as a % of total number of shares |
|-------------------------------------|--|---|
| Promoters and Promoter Group | 80,26,196 | 89.18% |
| Public | 9,73,804 | 10.82% |
| Total | 90,00,000 | 100.00% |

RESTATED STANDALONE FINANCIAL STATEMENTS

Summary of Standalone Restated Financial Statements:

(Amount in Lakhs Except EPS & NAV)

| Particulars | For the period ended | For the year ended March 31 | | ch 31 |
|---|----------------------|-----------------------------|----------|----------|
| | September 30, 2023 | 2023 | 2022 | 2021 |
| Share Capital | 77.78 | 76.71 | 76.71 | 76.71 |
| Net Worth | 893.37 | 554.47 | 250.45 | 178.09 |
| Revenue (total income) | 7,132.90 | 9,497.54 | 6,859.37 | 4,420.34 |
| Profit after Tax | 304.48 | 304.02 | 72.36 | -100.48 |
| Earnings per share Basic and Diluted | 45.24* | 39.63 | 9.43 | -13.10 |
| Net Asset Value per Equity Share (in ₹) | 116.06 | 72.28 | 32.65 | 23.22 |
| Total Borrowing | | | | |
| - Long Term | 251.09 | 341.07 | 396.43 | 313.36 |
| - Short Term | 757.85 | 762.82 | 378.40 | 321.49 |

RESTATED CONSOLIDATED FINANCIAL STATEMENTS

Summary of Consolidated Restated Financial Statements:

(Amount in Lakhs Except EPS & NAV)

| Particulars | For the period ended September 30, 2023 | For the year ended March 31, 2023 |
|--|---|-----------------------------------|
| Share Capital | 77.78 | 76.71 |
| Net Worth | 902.97 | 554.19 |
| Revenue (total income) | 7,146.71 | 9690.84 |
| Profit after Tax | 305.47 | 304.00 |
| Earnings per share Basic and Diluted (*3) | 39.74 | 39.63 |
| Net Asset Value per Equity Share (in ₹) (*3) | 116.06 | 72.29 |
| Total Borrowing | | |
| - Long Term | 251.10 | 341.07 |
| - Short Term | 757.85 | 762.82 |

INTERNAL RISK FACTORS

Below mentioned risks are the top 5 risk factors as per the RHP:

- Our Company has given commitments of ₹ 260.53 Lakhs on September 30, 2023 in respect to the assignments undertaken from the clients. We cannot assure that there will be no default on our part in the future.
- Our lenders have charged over our movable properties and book debts in respect of finance availed by us.
- Our top five clients contribute approximately 41.35 %, 37.93% and 32.91% of our revenues from operations for the year ended March 31, 2023, March 31, 2022 and March 31, 2021 respectively. Any loss of business from one or more of them may adversely affect our revenues and profitability
- A significant portion of our revenues from operations for the last 3 years is generated from Government Projects. Any loss of business from may adversely affect our revenues and profitability.
- We have experienced negative cash flows and any negative cash flows in the future could adversely affect our financial conditions and results of operations.

SUMMARY OF OUTSTANDING LITIGATIONS, CLAIMS AND REGULATORY ACTION

Total number of outstanding litigations against the company and amount involved A.

(in lakhs)

| Name | By/ Against | Civil Proceedings | Criminal Proceedings | Tax Proceedings | Actions by regulatory authorities | Other Pending Litigations | Amount Involved |
|------------------------------|----------------|----------------------|-------------------------|--------------------|-----------------------------------|---------------------------------|--------------------|
| Company | By | - | 3 | - | - | 1 | 74.48 |
| | Against | - | - | - | - | - | - |
| Director/ Promoter | By | - | - | - | - | 1 | 18.26 |
| | Against | - | - | - | - | - | - |
| Group Companies/ Entities | By | - | 1 | - | - | - | - |
| | Against | - | - | - | - | - | - |
| Promoters Group | By | - | - | - | - | - | - |
| | Against | - | - | - | - | - | - |

- B. Total Number of outstanding litigations against the company and the amount involved- NIL
- Regulatory Action, if any disciplinary action taken by SEBI or stock exchanges against the Promoters in last 5 financial years including outstanding action, if any: NIL
- Brief details of outstanding criminal proceedings against Promoters: NIL

ANY OTHER IMPORTANT INFORMATION AS PER MANAGERS/COMPANY - NIL

DECLARATION THE COMPANY

We hereby declare that all relevant provisions of the Companies Act 2013 and the rules, regulations and guidelines issued by the Government of India, or the rules, regulations or guidelines issued by the SEBI, established under Section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in the Red Herring Prospectus is contrary to the provisions of the Companies Act 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contract (Regulation) Rules, 1957 and the Securities and Exchange Board of India Act, 1992, each as amended, or the rules, regulations or guidelines issued thereunder, as the case may be. We further certify that all the statements and disclosures made in the Red Herring Prospectus are true and correct.